



June 22, 2017

Dear Valued Distributor,

I wanted to inform you that the ICP Principals and Sales Management Meeting previously scheduled for August 2017 is being postponed until 2018. By doing this, we will be able to present a much more robust agenda - including updates on technology advances, and new products and programs - when we get together again next year. We're also looking into the possibility of moving the ICP meeting away from August and into September or other months to better accommodate your schedule. More information to come on this later.

Thank you for your understanding as we continue our long-term planning.

Have a great rest of the season!

Good Selling,

A handwritten signature in dark ink, appearing to read 'Charlie Piranian', written in a cursive style.

Charlie Piranian
Director, North American Sales

International Comfort Products
650 Heil-Quaker Avenue, Lewisburg, Tennessee 37091